



Editors note: Teletrac Inc. and Navman Wireless are now merged as a global telematics powerhouse. This content was created prior to the unification of both brands.

## HVAC contractor saves more than \$100K a year with Navman Wireless fleet management solutions

Tech A.I.R. is a leading HVAC contractor serving residential and commercial customers throughout southeast Florida. With a fleet of 10 service and 16 construction vehicles and little transparency, the company's fuel and maintenance costs were spiraling out of control. In fact fuel costs hovered around \$15,000 per month, and repairs were costing Tech A.I.R. \$62,000 annually.

### Complete tracking helps slash fuel costs

Today, Tech A.I.R. has cut fuel costs by more than half. By taking complete advantage of real-time data from onboard devices and robust reports generated by our award-winning software suite, the company can verify every minute of a vehicle's day. No more waste from personal use or inefficient routing.

### Predictable maintenance and massive savings

With a disparate fleet, it was difficult to keep on top of the manufacturer's scheduled maintenance intervals for each vehicle. But now the company uses captured intelligence to proactively schedule routine maintenance and service inspections.

The result is fewer breakdowns. Repair costs alone have dropped \$38,000—and this doesn't even factor in the revenue rescued by eliminating downtime.

### Additional highlights from Navman Wireless

- More accurate employee timesheets and customer invoices.
- Integrated GPS navigation route crews right to the door.

- Fewer miscommunications and increased driver safety with in-cab messaging tools.
- Our proprietary OnlineAVL2 software delivers the Fleet and Mobile Asset Intelligence needed to analyze fleet performance.
- Route the closest vehicle to every call with satellite mapping

### COST-SAVING PRODUCTS FROM NAVMAN WIRELESS

<b>Fuel Savings</b>	<b>\$269</b> per vehicle per month
<b>Repair Savings</b>	<b>\$77</b> per vehicle per month
<b>Average Monthly Savings</b>	<b>\$290</b> per vehicle
<b>Total Monthly Savings</b>	<b>\$7,540</b>
<b>Total Yearly Savings</b>	<b>\$107,952</b>

<b>Advanced Tracking</b>	Qube   Qtanium 300
<b>GPS-based Navigation</b>	M-Nav 760
<b>Two-Way Communication</b>	MDT-860
<b>Proprietary Software</b>	OnlineAVL2   MobileAVL2

To learn more, call 1.800.835.3872 or visit [teletracnavman.com](http://teletracnavman.com)

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